



CURRENT REPORT 15 / 2023

8 August 2023

Legal basis: Art. 17.1 of the MAR – Confidential Information.

Subject: Preliminary Financial Results for H1 2023.

Content:

The Management Board of ZUE S.A. (the "Company," ZUE) inform that after they had completed on 8 August 2023 aggregating financial data for the purpose of preparation of the consolidated financial statements of the Company and the Capital Group for the first half of 2023, the decision was made to publish preliminary financial results for the abovementioned period.

Preliminary financial results of ZUE for H1 2023:

- Sales revenue: PLN 491.9m;
- Gross profit on sales: PLN 14.1m;
- Operating profit: PLN 4.5m;
- Net profit: PLN 4.5m.

Preliminary financial results of the Group for H1 2023:

- Sales revenue: PLN 541.7m;
- Gross profit on sales: PLN 18.8m;
- Operating profit: PLN 6m;
- Net profit: PLN 4.3m.

In the first half of 2023, the Company reported a 47% year-on-year increase in revenue and a gross sales margin of 3%. The Group's gross margin was 3.5% and its revenue increased by 45%.

At the end of the first half of 2023, ZUE's cash at hand amounted to PLN 28.9m.

In the first half of 2023, positive results were reported by all the Capital Group companies involved in operating activities, including P.B.I. Energopol sp. z o.o., a road company in which a 93.6% stake was acquired by the Company in November 2022. Energopol is increasing its backlog mainly on the local road construction market. According to the last interim report for the first quarter of 2023, ZUE



is helping Energopol rebuild its market position. Energopol started from a zero level at the beginning of the year but managed to obtain several contracts with the total net value of approximately PLN 65m, including construction contracts and one long-term infrastructure contract.

The Company informs that at the date of publication of this current report, the backlog held by the companies within the ZUE Capital Group is worth more than PLN 1.5bn. In addition, at the date of publication of this report, ZUE's railway tender with the net value of PLN 785m had been selected by PKP PLK S.A. The Company informed about the event in the current report 64/2022. The tender submitted by the Company on the urban market in connection with the modernisation of the tramway in Cracow with the net value of PLN 76.5m referred to in the current report 12/2023 had also been selected by the contracting authority.

The Company continues to submit tenders on the urban and railway markets both home and abroad. In July 2023, the Company won the first contract on the Latvian tram market worth approximately EUR 1m.

ZUE informs that the financial audit of the report for H1 2023 is pending and the preliminary financial results may change. Detailed information about the backlog and the final financial results will be provided in the report of the Company and the Capital Group for H1 2023.