



## **CURRENT REPORT 5 / 2022**

**31 January 2022**

*Legal basis: Art. 17.1 of the MAR – Confidential Information.*

Subject: Preliminary Financial Results for 2021.

Content:

The Management Board of ZUE S.A. (the “Company,” ZUE) inform that after they had completed on 31 January 2022 aggregating financial data for the purpose of preparation of the consolidated financial statements of the Company and the Capital Group for the financial year 2021, the decision was made to publish preliminary financial results for the abovementioned period.

Preliminary financial results of ZUE for 2021 (the data for 2020 is shown in brackets):

- Sales revenue: PLN 781.4m (PLN 849.6m);
- Gross profit on sales: PLN 29.9m (PLN 28m);
- Operating profit: PLN 13.7m (PLN 9.8m);
- Net profit: PLN 12m (PLN 4.4m).

Compared to the financial year 2020, the Company’s sales revenue decreased but gross margin improved and amounted to 3.8%. Results improved also at other levels. 2021 saw an almost three-fold growth in net profit.

In 2021, the Company reported positive cash flows from operating activities of PLN 112m. Cash on hand amounted to PLN 106.6m at the end of 2021.

In 2021, the Company took advantage of a boom in the economy on the urban tram market and won the six contracts with the total value of PLN 634m. ZUE’s focus is on further market expansion and including more urban contracts in its backlog.

The Company intends to increase its backlog on the railway market. It has the production, personnel and financial resources enabling it execute railway infrastructure projects in the next ten years.

The Company informs that at the date of publication of this current report, the backlog held by the companies within the ZUE Capital Group is worth more than PLN 1.4bn. In addition, ZUE submitted the most economically advantageous tenders in



the two tender procedures and the potential total net revenue for ZUE is approx. PLN 96m. The Company continues to submit tenders on the urban and railway markets.

ZUE informs that the financial audit of the annual reports for 2021 is pending and the preliminary financial results may change. Detailed information about the backlog and the final financial results will be provided in the reports of the Company and the Capital Group for the financial year 2021.